First 5 Commission of San Diego

Comparative Statement of Revenues and Expenditures

Includes 3rd Quarter FY 2020-21 Budget Projections

Item 5-2

** PER ORACLE ** NON GAAP ** (for management purposes only)

for the period Ending March 31, 2021 with Comparative Totals for the Period Ending March 31, 2020

Description	Budget FY 20-21	FY 20-21 Expenses YTD Thru Mar 31, 2021	Variance over / (under) budget	Budget Spent/ Committed %	FY 19-20 Expenses YTD Thru Mar 31, 2020	Total 3rd QTR Projection	Budget Expense %	Projected 3rd Qtr over / (under) actual
Operating Expenses								
Salaries & Benefits	*2,218,759*	$ 1,259,988	$ (958,771)	56.8%	$ 1,276,117	2,123,277	95.7%	$ (95,482)
HHSA Burden (10.7%)	*237,407*	156,617	(80,790)	66.0%	152,905	227,191	95.7%	$ (10,216)
Total Labor	**2,456,166**	**1,416,605**	**(1,039,561)**	**57.7%**	**1,429,022**	**2,350,468**	**95.7%**	**$ (105,698)**
Services & Supplies			**Available**					
Temp Help	*2,000*	0	(2,000)	0.0%	0	0	0.0%	(2,000)
Other Communications	*1,465*	959	(506)	65.5%	889	1,433	97.8%	(32)
Cellular Phone Use	*4,672*	3,901	(771)	83.5%	2,698	4,738	101.4%	66
Insurance	*13,079*	12,651	(428)	96.7%	10,989	13,079	100.0%	0
Vehicle Lease	*750*	614	(136)	81.8%	0	0	0.0%	0
First Aid Supplies	*150*	52	(98)	34.8%	78	75	50.0%	(75)
Memberships	*61,567*	59,380	(2,187)	96.4%	61,237	59,380	96.4%	(2,187)
Office Expense	*8,000*	19,314	11,314	241.4%	6,398	21,314	266.4%	13,314
Postage	*850*	232	(618)	27.3%	345	476	56.0%	(374)
Printing	*1,000*	3,106	2,106	310.6%	871	3,106	310.6%	2,106
County Counsel (COSD)	*5,000*	2,834	(2,166)	56.7%	8,830	2,986	59.7%	(2,014)
Specialized Services Contracts	*53,300*	32,720	(20,580)	61.4%	34,866	53,300	100.0%	0
Copy Equipment Rental	*8,560*	5,280	(3,280)	61.7%	5,450	7,040	82.2%	(1,520)
Rents & Leases - Structures	*225,160*	295,477	70,317	131.2%	255,814	339,287	150.7%	114,127
Special Departmental Expense	*10,000*	10,000	0	100.0%	10,000	10,000	100.0%	0
Books and Subscriptions	*500*	5	(495)	1.0%	73	100	20.0%	(400)
Minor Equipment (furniture & freight)	*2,500*	2,218	(282)	88.7%	0	2,420	96.8%	(80)
Out of County Travel/Transp/Lodging	*14,528*	0	(14,528)	0.0%	8,038	0	0.0%	(14,528)
Local Community Forums & Staff Dev't	*3,000*	(765)	(3,765)	-25.5%	2,716	0	0.0%	(3,000)
Staff Mileage	*7,500*	3,238	(4,262)	43.2%	4,404	3,956	52.7%	(3,544)
Training / Registration	*4,925*	0	(4,925)	0.0%	5,360	0	0.0%	(4,925)
Purchasing & Contracting (COSD)	*1,000*	0	(1,000)	0.0%	0	0	0.0%	(1,000)
Facilities Mgmt. (COSD)	*1,000*	0	(1,000)	0.0%	8,381	0	0.0%	(1,000)
Network Services (IT Contract)	*42,044*	18,567	(23,477)	44.2%	26,276	32,939	78.3%	(9,105)
Data Center Services (IT Contract)	*2,920*	796	(2,124)	27.3%	817	1,406	48.2%	(1,514)
Desktop Computing (IT Contract)	*24,371*	11,143	(13,228)	45.7%	13,005	20,713	85.0%	(3,658)
Catalog Items (IT Contract)	*1,500*	1,670	170	111.3%	906	1,670	111.3%	170
Total Services & Supplies	***$ 501,341***	**$ 483,391**	**$ (17,950)**	**96.4%**	**$ 468,441**	**$ 579,417**	**115.6%**	**$ 78,826**
Evaluation Services	***$ 878,770***	**$ 435,610**	**$ (443,160)**	**49.6%**	**$ 476,596**	**$ 878,770**	**100.0%**	**0**
Total Operating Expenses (rows 12, 43 & 47)	***$ 3,836,277***	**$ 2,335,605**	**$ (1,500,672)**	**60.9%**	**$ 2,374,059**	**$ 3,808,655**	**99.3%**	**$ (26,872)**
Contributions to Community Projects	***$ 30,489,165***	**$ 12,486,690**	**$ (18,002,475)**	**41.0%**	**$ 17,579,611**	**$ 29,761,471**	**97.6%**	**$ (727,694)**
	Budget	*Spent YTD*	*Balance*	*%*				
TOTAL OPERATING & CONTRIBUTIONS EXPENSE (rows 52 & 55)	***$34,325,442***	**$ 14,822,296**	**$ (19,503,146)**	**43.2%**	**$ 19,953,670**	**$ 33,570,126**	**97.8%**	**$ (755,316)**

Projected ADMIN. RATE: 6.21%

Revenue

REVENUE	*Budget*	*Received YTD*	(Short) / over budget	*% Received*	*Received as of Mar 31, 2020*	Total 3rd QTR Budget Projection		Projected 3rd Qtr (short) / over actual
Prop 10	$ 24,342,129	20,008,318	(4,333,811)	82.2%	20,555,718	27,819,508	114.3%	3,477,379
IMPACT HUB	416,580	340,124	(76,456)	81.6%	257,924	416,580	N/A	0
County of San Diego HHSA Public Health	600,000	0	(600,000)	0.0%	0	146,507	24.4%	(453,493)
County of San Diego Eligibility Operations	4,484,425	1,766,483	(2,717,942)	0.0%	0	4,210,224	93.9%	(274,201)
Operating Transfer In	4,482,308	0	(4,482,308)	0.0%	0	4,482,308	100.0%	0
SUB-TOTAL REVENUE	**$ 34,325,442**	**$ 22,114,925**	**(12,210,517)**	**64.4%**	**$ 20,813,642**	**$ 37,075,127**	**108.0%**	**$ 2,749,685**
Interest Income (Net)	591,800	693,903	102,103	117.3%	541,567	811,743	137.2%	219,943
TOTAL REVENUE	**$ 34,917,242**	**$ 22,808,828**	**$ (12,108,414)**	**65.3%**	**$ 21,355,209**	**$ 37,886,870**	**108.5%**	**$ 2,969,628**

July: 8.3% Aug: 16.6% Sep: 25% Oct: 33.3% Nov: 41.6% Dec: 50% Jan: 58.3% Feb: 66.6% Mar: 75% Apr: 83.3% May: 91.6% Jun: 100%