First 5 Commission of San Diego

Comparative Statement of Revenues and Expenditures

Includes 3rd Quarter FY 2019-20 Budget Projections

Item 5-2

** PER ORACLE ** NON GAAP ** (for management purposes only)

for the period Ending March 31, 2020 with Comparative Totals for the Period Ending March 31, 2019

Operating Expenses

Description	Budget FY 19-20	FY 19-20 Expenses YTD Thru Mar 31, 2020	Variance over / (under) budget	Budget Spent/ Committed %	FY 18-19 Expenses YTD Thru Mar 31, 2019	Total 3rdQTR Projection	Projected 3rd Qtr over / (under) actual
Salaries & Benefits	*2,142,387*	$ 1,276,117	$ (866,270)	59.6%	$ 1,318,913	1,965,906	$ (176,481)
HHSA Burden (10.7%)	*229,236*	152,905	(76,331)	66.7%	158,033	210,352	$ (18,884)
Total Labor	**2,371,623**	**1,429,022**	**(942,601)**	60.3%	**1,476,946**	**2,176,258**	**$ (195,365)**
Services & Supplies		**Available**					
Other Communications	*1,400*	889	(511)	63.5%	974	1,225	(175)
Cellular Phone Use	*4,576*	2,698	(1,878)	59.0%	3,678	3,826	(750)
Insurance	*11,500*	10,989	(511)	95.6%	10,242	10,989	(511)
Vehicle Lease	*400*	-	(400)	0.0%	-	-	(400)
First Aid Supplies	*150*	78	(72)	52.0%	31	90	(60)
Memberships	*61,567*	61,237	(330)	99.5%	61,204	61,237	(330)
Office Expense	*10,000*	6,398	(3,602)	64.0%	7,335	8,531	(1,469)
Postage	*750*	345	(405)	46.0%	630	375	(375)
Printing	*1,000*	871	(129)	87.1%	-	1,160	160
Prof & Specialized	*0*	11,193	11,193	0.0%	-	11,193	11,193
County Counsel (COSD)	*5,000*	8,830	3,830	176.6%	5,488	10,854	5,854
Specialized Services Contracts	*55,000*	23,673	(31,327)	43.0%	42,261	23,673	(31,327)
Copy Equipment Rental	*9,300*	5,450	(3,850)	58.6%	4,861	7,494	(1,806)
Rents & Leases - Structures	*392,300*	255,814	(136,486)	65.2%	221,702	468,956	76,656
Special Departmental Expense	*10,000*	10,000	0	100.0%	10,000	10,000	-
Books and Subscriptions	*500*	73	(427)	14.6%	564	73	(427)
Minor Equipment (furniture)	*2,500*	-	(2,500)	0.0%	8,068	165,978	163,478
Out of County Travel/Transp/Lodging	*18,032*	8,038	(9,994)	44.6%	12,572	8,038	(9,994)
In-County Training / Registration	*3,000*	2,716	(284)	90.5%	2,166	2,716	(284)
Staff Mileage	*7,500*	4,404	(3,096)	58.7%	4,600	5,404	(2,096)
Training / Registration	*7,395*	5,360	(2,035)	72.5%	1,508	5,360	(2,035)
Purchasing & Contracting (COSD)	*5,000*	-	(5,000)	0.0%	-	-	(5,000)
Facilities Mgmt. (COSD)	*8,929*	8,381	(548)	93.9%	-	13,120	4,191
Network Services (IT Contract)	*42,044*	26,276	(15,768)	62.5%	25,396	39,414	(2,630)
Data Center Services (IT Contract)	*2,920*	817	(2,103)	28.0%	833	1,226	(1,694)
Desktop Computing (IT Contract)	*24,371*	13,005	(11,366)	53.4%	14,845	19,508	(4,863)
Catalog Items (IT Contract)	*1,500*	906	(594)	60.4%	1,414	1,267	(233)
Total Services & Supplies	***$ 686,634***	**$ 468,441**	**$ (218,193)**	68.2%	**$ 440,372**	**$ 881,707**	**$ 195,073**
Evaluation Services	***$ 879,910***	**$ 476,596**	**$ (403,314)**	54.2%	**$ 486,758**	**$ 878,770**	**$ (1,140)**
Total Operating Expenses (rows 12, 43 & 47)	***$ 3,938,167***	**$ 2,374,059**	**$ (1,564,108)**	60.3%	**$ 2,404,076**	**$ 3,936,735**	**$ (1,432)**
Contributions to Community Projects	***$ 38,032,693***	**$ 17,579,611**	**$ (20,453,082)**	46.2%	**$ 17,326,599**	**$ 38,032,693**	**-**

	Budget	*Spent YTD*	*Balance*	*%*			
TOTAL OPERATING & CONTRIBUTIONS EXPENSE (rows 52 & 55)	***$41,970,860***	**$ 19,953,670**	**$ (22,017,190)**	47.5%	**$ 19,730,675**	**$ 41,969,428**	**$ (1,432)**

Projected ADMIN. RATE: 7.29%

Revenue

REVENUE	*Budget*	*Received YTD*	(Short) / over budget	*% Received*	*Received as of Mar 31, 2019*	Total 3rd QTR Budget Projection	Projected 3rd Qtr (short) / over actual
Prop 10	$ 24,919,451	20,555,718	(4,363,733)	82.5%	16,941,187	25,156,547	237,096
IMPACT Grant	1,937,914	740,051	(1,197,863)	38.2%	642,947	1,937,914	-
IMPACT Hub	308,827	257,924	(50,903)	83.5%	66,992	308,827	-
Certification Grant	-	65,221	65,221	0.0%	283,466	163,052	163,052
Operating Transfer In	14,804,668	-	(14,804,668)	0.0%	-	14,804,668	-
SUB-TOTAL REVENUE	**$ 41,970,860**	**$ 21,618,914**	**(20,351,946)**	**51.5%**	**$ 17,934,592**	**$ 42,371,008**	**$ 400,148**
Interest Income (Net)	956,000	541,567	(414,433)	56.6%	574,749	926,859	(29,141)
TOTAL REVENUE	**$ 42,926,860**	**$ 22,160,482**	**$ (20,766,378)**	**51.6%**	**$ 18,509,341**	**$ 43,297,867**	**$ 371,007**

July: 8.3% Aug: 16.6% Sep: 25% Oct: 33.3% Nov: 41.6% Dec: 50% Jan: 58.3% Feb: 66.6% Mar: 75% Apr: 83.3% May: 91.6% Jun: 100%