Item 6 - 2

First 5
San Diego

В

## First 5 Commission of San Diego

## FY 2011-12 Operating Budget

6		Requested FY 2011-12	Prior-Year Encumbrances for FY 2011-12	FY 2011-12 Operating Budget	Budget Notes
		Budget		(= C + E)	
	Salaries & Benefits HHSA Burden	\$ 2,280,149 342,022		\$ 2,280,149 \$342,022	Staff (22.7 FTEs) Overhead charge (15% of labor)
	Total labor costs per IA	2,622,171		2,622,171	Overnead charge (15 % of labor)
10	•	_,,,		_,,,,	
11					
	Services & Supplies Cellular Phone Use	2.456		2.456	Cell phone service
	Insurance	3,156 6,948			Prop10 Insurance
15	Memberships	46,951		46,951	State Assoc. & others
	Transit Saver Pass	800			Transportation passes
	Office Expense Postage	18,000 3,100			Consumable supplies Postage / delivery services
	Printing	5,200			Various printing services
	Special Expenses	90,000			Community Education
	County Counsel	30,000			County Counsel
	Specialized Services Contracts  Copy Equipment Rental	1,414,570 10,412	-		Evaluation , Specialists, Planning Copy machine lease
	Postage Meter Rental	1,100		1,100	Postage meter rental
_	Rents & Leases Structures	172,264		, -	Office lease
	Books and Subscriptions Minor Equipment	1,000 2,500			Resource library Office chairs, desks & other equip.
	Out of County Travel (Transportation/Lodging)	14,025			Staff meetings & conferences
29	Local Community Forums & Staff Development	6,500			Local community meetings
	Staff Mileage	5,795			Mileage reimbursement
	Out of County Training/Registration Utilities	1,930 11,794		1,930	Training registration Gas & Electricity
	Purchasing & Contracting	24,000			Procurement services
34	Facilities Management (General Services)	4,772		4,772	Services for building lease
	Network Services (IT contract)	56,816			Phone/voice mail, network services
	Data Center Services (IT contract) Desktop Computing (IT contract)	3,145 38,771			Email service PC's & printers / chargeback
	Catalog Items (IT contract)	2,500			IT products
39	Total Services and Supplies	\$ 1,976,049	\$ -	\$ 1,976,049	
40		\$ 4,598,220	¢	\$ 4,598,220	
41 42	Total Operating Expenses	\$ 4,596,220	-	\$ 4,596,220	
	Contributions to Community				
43	Projects	\$ 38,564,250	\$ 8,884,380	\$ 47,448,630	
44					
	TOTAL Constitute Burdens	f 40.400.470	<b>(</b> 0.004.000	£ 50.040.0E0	
45		\$ 43,162,470	\$ 8,884,380	\$ 52,046,850	
46	1		Note: Excludes		
4/	Detail follows on Pages 2 – 3		encumbrances for		
48			future years		
					PROJECTED
49	Admin Rate = Operating Expenses (less E Total Operating Budge	<u>F41: <b>\$4,59</b></u>	8,220 - (H93: \$1,043,666 F45: <b>\$52,046,85</b>	6 + H97: <b>\$262,584)</b>	ADMIN RATE:
50	Total Operating Budge	FL	г45: <b>Ф32,040,03</b>	v	6.33%
51					· • • • • • • • • • • • • • • • • • • •
52	REVENUE				
	Prop 10 - Tobacco Tax			\$ 31,182,229	Based on 10-Year Plan
-	First 5 California - Power of Preschool				State match based on expenses
	The California Endowment - Community Water Fluoridat	,	Fluoridation capital and O&M		
56 57	Transfer from Sustainability Fund TOTAL REVENUE	17,879,621 <b>\$ 52,046,850</b>	Transfer from Sustainability Fund		
51	TOTAL NEVENUE	1			

May 17, 2011 Page 1 of 3

	Α	ВС	D E	F	•	Н
59	Budget Expense [	Detail by Line Item				
60						Total Budget
	52995 Internal Agreement	Commission staff salaries & benefits (22.7 FT	E's)		\$	2,280,149
	(Labor costs paid to County of	Burden (15%)			\$	342,022
63 64	San Diego - HHSA)	Total Labor Costs		(9.3% increase)	\$	2,622,171
_	52068 Cellular Phone Use	Service for cell phones and broadband cards		(no change)	\$	3,156
66						
67 68	52132 Insurance	Crime Bond Insurance Special Liability Insurance		(2.5% increase for inflation) (25.0% decrease)	<u>\$</u>	946 5,154
69		Special Property Insurance		(2.5% increase for inflation)	\$	849
70 71		Total Insurance:		(19.4% net decrease)	\$	6,948
	52270 Memberships	Prop 10 State Association		(No change)	\$	39,263
73		Grantmakers		(No change)	\$	7,688
74 75		Total Memberships:		(No change)	\$	46,951
76	52302 Transit Saver Pass	Staff public transportation usage		(Increased to estimated usage)	\$	800
77	50000 O("	000			_	40.000
78 79	52330 Office Expense	Office supplies & products		(28.0% decrease)	\$	18,000
	52332 Postage	Postage and courier services		(55.7% decrease)	\$	3,100
81	F2224 Printing	Printing services for brochures, reports, forms		(74.00/ d)	¢	5 200
82	52334 Printing	Printing services for brochures, reports, forms		(74.0% decrease)	\$	5,200
	52370 Special Expenses	Community Events & Sponsorships		(Increased per community need)	\$	60,000
85 86		First 5 Regional Projects - So. Cal. Alliance for Total Special Expenses:	r Learning and Results	(No change) (28.6% net increase)	\$ <b>\$</b>	30,000 <b>90,000</b>
87		Total Openial Expenses.		(20.0% net increase)	Ψ	30,000
88	52374 County Counsel	County Counsel services		(No change)	\$	30,000
89 90	52432 Specialized Services		Previously Encumbered	Requested		Total
91	Contracts		for FY 2011-12	FY 2011-12 Budget		FY 2011-12 Budget
92	Evaluation	Includes CMEDS Database Management,	\$ -	\$ 1,043,666	\$	1,043,666
94		preschool evaluation project	•	, ,,,,,,,,	Ť	,,
95 96						
	Contract Management and					
97	Evaluation Data System (CMEDS)					
98			¢ .	\$ 262.584	2	262 584
	Database Provider Annual Audit		\$ - \$ -	\$ 262,584 \$ 16,400	\$	262,584 16,400
99	Annual Audit Parent & Public Education					
100	Annual Audit Parent & Public Education	Professional services for implementation of targeted parent and community education	\$ -	\$ 16,400	\$	16,400
	Annual Audit Parent & Public Education	Professional services for implementation of targeted parent and community education campaigns that connect children to needed	\$ -	\$ 16,400	\$	16,400
100 101 102 103	Annual Audit Parent & Public Education	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that	\$ -	\$ 16,400	\$	16,400
100 101 102 103 104	Annual Audit Parent & Public Education	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus	\$ -	\$ 16,400	\$	16,400
100 101 102 103 104 105 106	Annual Audit Parent & Public Education	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and	\$ -	\$ 16,400	\$	16,400
100 101 102 103 104 105 106 107	Annual Audit Parent & Public Education Coordination	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.	\$ -	\$ 16,400 \$ 91,920	\$	16,400 91,920
100 101 102 103 104 105 106	Annual Audit Parent & Public Education	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.	\$ -	\$ 16,400	\$	16,400
100 101 102 103 104 105 106 107 108 109 110	Annual Audit Parent & Public Education Coordination	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.	\$ -	\$ 16,400 \$ 91,920	\$	16,400 91,920
100 101 102 103 104 105 106 107 108 109 110	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.	\$ -	\$ 16,400 \$ 91,920 \$ 1,414,570	<b>\$</b>	16,400 91,920 1,414,570
100 101 102 103 104 105 106 107 108 109 110 111 112 113	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract  52504 Copy Equipment Rental  52506 Postage Meter Rental	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Sets: (23.7% decrease)  Rental services for two copiers and cost of co	\$ -	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change)	\$ \$	1,414,570 1,412 1,100
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract  52504 Copy Equipment Rental	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Sts: (23.7% decrease)	\$ -	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change)	\$ \$	1,414,570 10,412
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Sets: (23.7% decrease)  Rental services for two copiers and cost of co	\$ - \$ - pies	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change)	\$ \$	16,400 91,920 1,414,570 10,412
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure 52560 Books and Subscriptions	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Sts: (23.7% decrease)  Rental services for two copiers and cost of community of the commu	\$ - \$ - pies	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease)	\$ \$	16,400 91,920 1,414,570 10,412 1,100 172,264
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Sts: (23.7% decrease)  Rental services for two copiers and cost of co	\$ - \$ - pies	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease)	\$ \$	1,414,570 1,414,570 10,412 1,100
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure 52560 Books and Subscriptions	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Ets: (23.7% decrease)  Rental services for two copiers and cost of community of the commu	\$ - \$ - pies  ture  ched programs, First 5	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease)	\$ \$	16,400 91,920 1,414,570 10,412 1,100 172,264
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure 52560 Books and Subscriptions 52566 Minor Equipment	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Sts: (23.7% decrease)  Rental services for two copiers and cost of community of the commu	\$ - \$ - pies  ture  ched programs, First 5	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease) (No change) (16.7% decrease)	\$ \$	16,400 91,920 1,414,570 10,412 1,100 172,264 1,000 2,500
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 121 122	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure 52560 Books and Subscriptions 52566 Minor Equipment 52608 Out of County Travel	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Ets: (23.7% decrease)  Rental services for two copiers and cost of community of the mean of the mailings  Office lease per contract agreement  For staff resource center in professional literated of the mailings  Required travel for First 5 California state-math Association, and regional meetings and confectors.	\$ - \$ - pies  ture  ched programs, First 5 rences.	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease) (No change) (16.7% decrease)	\$ \$	16,400 91,920 1,414,570 10,412 1,100 172,264 1,000 2,500
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 120 121 122 123 124	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract  52504 Copy Equipment Rental  52506 Postage Meter Rental  52530 Rent/ Lease Structure  52560 Books and Subscriptions  52566 Minor Equipment  52608 Out of County Travel	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Rental services for two copiers and cost of communities of two copiers and cost of communities.  Office lease per contract agreement  For staff resource center in professional literation.  Office equipment & furnishings  Required travel for First 5 California state-mat Association, and regional meetings and conference.	\$ - \$ - pies  ture  ched programs, First 5 rences.	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease) (No change) (16.7% decrease)	\$ \$ \$ \$ \$ \$ \$ \$	16,400 91,920 1,414,570 10,412 1,100 172,264 1,000 2,500
100 101 102 103 104 105 106 107 108 109 110 111 112 113 114 115 116 117 118 119 120 121 121 122 123 124	Annual Audit Parent & Public Education Coordination  Total Specialized Services Contract 52504 Copy Equipment Rental 52506 Postage Meter Rental 52530 Rent/ Lease Structure 52560 Books and Subscriptions 52566 Minor Equipment 52608 Out of County Travel	Professional services for implementation of targeted parent and community education campaigns that connect children to needed services and promote family practices that improve children's health and development, reducing the need for direct services. Focus of campaigns will be on 1) Oral Health; and 2) Positive Parenting.  Ets: (23.7% decrease)  Rental services for two copiers and cost of community of the mean of the mailings  Office lease per contract agreement  For staff resource center in professional literated of the mailings  Required travel for First 5 California state-math Association, and regional meetings and confectors.	\$ - \$ pies  ture  ched programs, First 5 rences.	\$ 16,400 \$ 91,920 \$ 1,414,570 (No change) (24.4% increase) (9.4% decrease) (No change) (16.7% decrease)	\$ \$ \$ \$ \$ \$ \$ \$	16,400 91,920 1,414,570 10,412 1,100 172,264 1,000 2,500

May 17, 2011 Page 2 of 3

	Α	В	С	D	Е		F (		Н
128									
-	52622 Out of County Training	State & regional association	meetings and cor	nferences		(75.0% de	ecrease)	\$	1,930
130	& Registration								
131									
132	52672 Utilities	Gas & electricity				(No chan	ge)	\$	11,794
133									
134	52704 Purchasing & Contracting	Anticipate services for 4 RF	P's for Strategic P	lan initiati	ives	(33.3% de	ecrease)	\$	24,000
135									
136									
137	52710 Facilities Mgmt (Gen. Services)	Costs determined by Genera	al Services (2.77%	of lease	total)	(9.4% de	crease)	\$	4,772
138		· ·	•		•		<u> </u>		
139	52721 Network Services	IT contract; Phone, voicema	il. data iacks & ne	twork ser	vices	(5.6% inc	rease)	\$	56.816
140			,				,	•	
141									
142	52723 Data Center Services	IT contract: Email services				(No chan	ne)	\$	3,145
143	02.20 2 ata 00.110. 00.11000	Tr deminant, Email corridor				(recording	90)		5,110
_	52732 Desktop Services	IT contract; Rental and serv	ice of PCs Janton	s and nri	ntare	(No chan	ao)	\$	38,771
145	32732 Desktop der vices	Ti contract, iterital and serv	ice of 1 Os, laptop	s, and pin	illeis	(INO CHAIT	y <del>c</del> )	Ψ	30,771
	52750 Catalog Items	IT contract; Upgrades - hard	lwara coftwara an	d wireless	notworking	(No chan	\	\$	2,500
	52750 Catalog Items	Tr contract, opgrades - nard	iware, suitware an	u wireles	STIELWOIKING	(IVO Chan	ge)	Ψ	2,300
147	53664 Contributions to			Dravio	ialis Engrupahanan		Dogwood		Total
148					isly Encumbered FY 2011-12	<b></b>	Requested		
149 150	Community Projects			101	FY 2011-12	FY 2	2011-12 Budget		FY 2011-12 Budget
	UEALTU	Haalthy Davidanmant				ø	42,000,000	Φ.	12 000 000
	HEALTH	Healthy Development KidSTART				\$	13,000,000	\$	13,000,000
152	<u>\$19,389,922</u>					\$ \$	1,200,000	\$	1,200,000
153 154		Oral Health Community Water Fluoridati				Ф	2,600,000	Ф	2,600,000
155		-Re-budgeted from FY 10		irana Tha Ca	lifomia Fudovimont o		t samed as of 24 MAD	11)	
156		-Re-budgeted from FY 10	r- I I : (includes tunas t	rom The Ca 	niifornia Endowment a  -	na interes \$	t earned as of 31-MAR- 1,675,699	11)	1,675,699
157		-Other expenses (const	ultanta)			\$ \$			172,723
158		Projected roll-over encumbra	•	\$	741.500	φ	172,723	\$ \$	741,500
159		Projected foil-over encumbra	ances	φ	741,500			Ф	741,500
160	LEARNING	Preschool for All				\$	12,000,000	\$	12,000,000
161	\$12,529,103	Projected roll-over encumbra	ancee	\$	529,103	Ψ	12,000,000	\$	529,103
162	<u>\$12,323,103</u>	r tojected foil-over effcultion	ances	Ψ	529,105			Ψ	529,105
163	COMMUNITY	Information & Referral				\$	700.000	\$	700,000
_	\$1,125,000	Parent & Public Education		\$		\$	425,000	\$	425,000
165	<u> </u>	Taroni a i abilo Education		Ψ		Ψ	720,000	Ψ	720,000
166	FAMILY	Kit for New Parents				\$	500,000	\$	500,000
	\$2,935,283	Projected roll-over encumbra	ances	\$	2,435,283	Ψ	000,000	\$	2,435,283
168	<u> </u>	- 10,0000 Toll-Over enounting	u.1000	Ψ	2,700,200			Ψ	2,700,200
	EMERGING / CRITICAL NEEDS	Emerging / Critical Needs		\$	720,000	\$	6.290.828	\$	7,010,828
	\$7,010,828	siging / Childu Noous		ų.	, 20,000	*	0,200,020	Ψ	7,010,020
171	<del>4.11.01020</del>								
172	CAPITAL PROJECTS	Capital Projects (all roll-over	r encumbrances)	\$	4,458,494			\$	4,458,494
173	\$4,458,494	Capital Frojecto (all Toll-over	onounibranoes)	Ψ	1, 100, 104			Ψ	1, 100,404
174	<del>4 ., ,</del>								
	T			0	0.004.600	0	00.504.650	•	47.440.000
175	Total:			\$	8,884,380	\$	38,564,250	\$	47,448,630

May 17, 2011 Page 3 of 3