First 5
San Diego

\*Revenue projections from First 5 California

## First 5 Commission of San Diego

Item 3-2

FY 2017-18 Operating Budget April 10, 2017

INSA Burden  Total labor costs per IA  Services & Supplies  Gemp Help Other Communications Cellular Phone Use Insurance Cehicle Lease (ISF) Cirist Aid supplies Idemberships Office Expense Costage Crinting County Counsel Expecialized Services Contracts Copy Equipment Rental Rents & Leases Structures Expecial Departmental Expense Cooks and Subscriptions County Travel (Transportation/Lodging) Cocal Community Forums & Staff Development Cotating County Training/Registration County	\$2,316,910 \$2,316,910 \$611,664 \$2,928,574 10,000 1,344 4,576 9,921 400 150 61,447 17,000 1,000 1,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500 8,000	-18	Staff (18.5 FTEs) Overhead charge (26.4% of labor)  Temporary labor Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Gervices & Supplies  Temp Help Other Communications Cellular Phone Use Insurance Vehicle Lease (ISF) First Aid supplies Memberships Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Sooks and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Setwork Services (IT contract) Desktop Computing (IT contract) Desktop Computing (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	\$611,664 \$2,928,574 10,000 1,344 4,576 9,921 400 150 61,447 17,000 1,000 40,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Overhead charge (26.4% of labor)  Temporary labor Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Gervices & Supplies  Temp Help Other Communications Cellular Phone Use Insurance Vehicle Lease (ISF) First Aid supplies Memberships Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Desktop Computing (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract) Catalog Items (IT contract) Catalog Items (IT contract)	\$2,928,574 10,000 1,344 4,576 9,921 400 150 61,447 17,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Temporary labor Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
First Aid supplies  Memberships  Office Expense  Postage  Porinting  County Counsel  Specialized Services Contracts  Copy Equipment Rental  Rents & Leases Structures  Special Departmental Expense  Books and Subscriptions  Minor Equipment  Out of County Travel (Transportation/Lodging)  Local Community Forums & Staff Development  Staff Mileage  Out of County Training/Registration  Purchasing & Contracting  Facilities Management (General Services)  Network Services (IT contract)  Data Center Services (IT contract)  Desktop Computing (IT contract)  Catalog Items (IT contract)	10,000 1,344 4,576 9,921 400 150 61,447 17,000 1,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Temp Help Other Communications Cellular Phone Use nsurance Vehicle Lease (ISF) First Aid supplies Memberships Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Desktop Computing (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract) Catalog Items (IT contract)	1,344 4,576 9,921 400 150 61,447 17,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Temp Help Other Communications Cellular Phone Use Insurance Vehicle Lease (ISF) First Aid supplies Memberships Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Desktop Computing (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract) Catalog Items (IT contract)	1,344 4,576 9,921 400 150 61,447 17,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Other Communications Cellular Phone Use nsurance Vehicle Lease (ISF) First Aid supplies Memberships Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Deata Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract) Catalog Items (IT contract)	1,344 4,576 9,921 400 150 61,447 17,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Warm line access Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Cellular Phone Use Insurance Vehicle Lease (ISF) First Aid supplies Memberships Diffice Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Dut of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Desktop Computing (IT contract)	4,576 9,921 400 150 61,447 17,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Cell phone service Prop10 Insurance County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Vehicle Lease (ISF) First Aid supplies  Memberships Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract) Catalog Items (IT contract)	400 150 61,447 17,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		County Van lease First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	150 61,447 17,000 1,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		First Aid Kit & AED suppplies F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Memberships  Office Expense  Postage  Printing  County Counsel  Specialized Services Contracts  Copy Equipment Rental  Rents & Leases Structures  Special Departmental Expense  Books and Subscriptions  Minor Equipment  Out of County Travel (Transportation/Lodging)  Local Community Forums & Staff Development  Staff Mileage  Out of County Training/Registration  Purchasing & Contracting  Facilities Management (General Services)  Network Services (IT contract)  Otata Center Services (IT contract)  Desktop Computing (IT contract)  Catalog Items (IT contract)	61,447 17,000 1,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		F5 Association, Grant Makers, & GFOA Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Office Expense Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	17,000 1,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Consumable supplies Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Postage Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Oata Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	1,000 1,000 5,000 40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Postage / delivery services Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Printing County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	1,000 5,000 40,000 16,790 370,568 10,000 2,500 18,870 6,500		Various printing services County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
County Counsel Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	5,000 40,000 16,790 370,568 10,000 2,500 18,870 6,500		County Counsel Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Specialized Services Contracts Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	40,000 16,790 370,568 10,000 1,000 2,500 18,870 6,500		Annual audit & Consultants Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Copy Equipment Rental Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	16,790 370,568 10,000 1,000 2,500 18,870 6,500		Lease of multiple copy machines Office lease Strategy & Policy Fund Resource library
Rents & Leases Structures Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Oata Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	370,568 10,000 1,000 2,500 18,870 6,500		Office lease Strategy & Policy Fund Resource library
Special Departmental Expense Books and Subscriptions Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	10,000 1,000 2,500 18,870 6,500		Strategy & Policy Fund Resource library
Books and Subscriptions  Minor Equipment  Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development  Staff Mileage  Out of County Training/Registration  Purchasing & Contracting  Facilities Management (General Services)  Network Services (IT contract)  Data Center Services (IT contract)  Desktop Computing (IT contract)  Catalog Items (IT contract)	1,000 2,500 18,870 6,500		Resource library
Minor Equipment Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	2,500 18,870 6,500		,
Out of County Travel (Transportation/Lodging) Local Community Forums & Staff Development Staff Mileage Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	18,870 6,500		Office chairs, desks & other equip.
Local Community Forums & Staff Development  Staff Mileage Out of County Training/Registration  Purchasing & Contracting Facilities Management (General Services)  Network Services (IT contract)  Data Center Services (IT contract)  Desktop Computing (IT contract)  Catalog Items (IT contract)	6,500		Staff meetings & conferences
Out of County Training/Registration Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	8,000		Local community meetings & staff development
Purchasing & Contracting Facilities Management (General Services) Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)			Mileage reimbursement
Facilities Management (General Services)  Network Services (IT contract)  Data Center Services (IT contract)  Desktop Computing (IT contract)  Catalog Items (IT contract)	7,645		Training registration
Network Services (IT contract) Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	5,000		Procurement services (Dept. of Purchasing & Contracting)
Data Center Services (IT contract) Desktop Computing (IT contract) Catalog Items (IT contract)	7,210		Services for building lease (Gen Services Dept.)
Desktop Computing (IT contract) Catalog Items (IT contract)	41,787		Phone/voice mail, network services
Catalog Items (IT contract)	1,737		Email service
	26,477		Computers & printers
Latel Contines and Cumplies	2,400 <b>\$678,322</b>		IT products
Total Services and Supplies	\$070,322		
Evaluation Services	\$879,910		
Total Operating Expenses (lines 11, 42, & 44)	\$4,486,806		
Add	ditional Requested Budget	Previously Approved	
Contributions to Community Projects	\$ 955,000	\$ 36,514,164	Total: \$37,469,164
TOTAL Operating Budget (lines 46 & 48)	\$ 5,441,806	\$ 36,514,164	\$41,955,970
TOTAL Operating Budget (lines 46 & 46)	5,441,600	\$ 30,314,104	\$41,935,97U
Detail follows on Pages 2 & 3			PROJECTED
			ADMIN RATE:
Admin Rate = Operating Expenses (les	s Evaluation) = \$4,486.8	06 - \$879,910	1 1
Total Operating Budge		955,970	8.60%
REVENUE			
Prop 10 - Tobacco Tax *		\$ 24,932,612	First 5 California projection
MPACT*			State match per agreement
IMPACT Hub *			State match per agreement
Transfer from Sustainability Fund			Transfer from Sustainability Fund

АВ		1	Н
Budget Expense Detail by Line Item			
			al Budget
52570 Interdepartmental Expense	Commission staff salaries & benefits (18.5 FTE's)  Burden (26.4%)	\$ \$	2,316,910 611,664
(Labor costs paid to County of San Diego - HHSA)	Total Labor Costs	\$ \$	2,928,574
11110719		<b>*</b>	_,0_0,01 :
52010 Temporary Help		\$	10,000
52066 Communications non-ISF	Warra line access	\$	4 244
52066 Communications non-ISF	Warm line access	Þ	1,344
52068 Cellular Phone Use	Service for cell phones and broadband cards	\$	4,576
			•
52132 Insurance	Crime Bond Insurance	\$	1,400
	Special Liability Insurance Special Property Insurance	\$ \$	7,865 656
	Total Insurance	\$ \$	9,921
			5,521
52178 Vehicle lease	County van lease for group travel to LA meeting	\$	400
52252 Medical Supplies	First Aid & AED supplies	\$	150
52270 Memberships	F5 Association fees, SD Grant Makers, & GFOA	\$	61,447
52330 Office Expense	Office supplies & products	\$	17,000
FORCE Beatleman	Destant and mail consists		4.000
52332 Postage	Postage and mail services	\$	1,000
52334 Printing	Printing services	\$	1,000
			•
52374 County Counsel	County Counsel services	\$	5,000
F2206 Evaluation Company			
52396 Evaluation Services Evaluation	Evaluation Includes Contract Management and Evaluation.	\$	616,140
CMEDS Database Provider	Data System (CMEDS) Database Management.	\$	263,770
	Total Evaluation Services	\$	879,910
52432 Specialized Services Contracts	Annual CPA Audit & Consultants	\$	40,000
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52504 Copy Equipment Rental	Rental services for copiers and color copy costs	\$	16,790
FOFOO Devillence Observations	Off and have	•	070 500
52530 Rent/ Lease Structure	Office lease	\$	370,568
52550 Special Departmental Expense	Fund for First 5 Association & State strategy and policy changes	\$	10,000
	<i>o,</i> . , ,		
52560 Books and Subscriptions	Professional literature for staff	\$	1,000
52566 Minor Equipment	Office equipment & furnishings	\$	2,500
52500 Millor Equipment	Onice equipment & furnishings	Ą	2,500
52608 Out of County Travel	Required travel for First 5 programs and meetings	\$	18,870
			10,010
52610 Local Community Forums	Local community meetings and staff development		
& Staff Development		\$	6,500
52612 Staff Mileage	Mileage at approved IRS rate	\$	8,000
	Grandi a constant		
52622 Out of County Training	First 5 meetings and conferences		
& Registration		\$	7,645
	Anticipated RFP costs for services from Dept. of Purchasing & Contracting	\$	5,000
52704 Purchasing & Contracting	Contracting		
52704 Purchasing & Contracting			
52704 Purchasing & Contracting 52710 Facilities Mgmt (Gen Serv)	2.11% of lease total paid to General Services	\$	7,210
52710 Facilities Mgmt (Gen Serv)	·		
	2.11% of lease total paid to General Services  COSD IT contract: Phone, voicemail, data jacks & network services	\$	
52710 Facilities Mgmt (Gen Serv) 52721 Network Services	COSD IT contract: Phone, voicemail, data jacks & network services	\$	7,210 41,787 1,737
52710 Facilities Mgmt (Gen Serv)  52721 Network Services  52723 Data Center Services	·		
52710 Facilities Mgmt (Gen Serv) 52721 Network Services	COSD IT contract: Phone, voicemail, data jacks & network services	\$	41,787

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	53664 Contributions to Community Projects			Previously Approved		Additional Requested		Total			
				for FY 2017-18			Progam Budget		Pro	Program Budget	
	Health										
		Health	y Development Services	3	\$	12,778,905			\$	12,778,905	
		KidST	ART		\$	1,158,845			\$	1,158,845	
		Oral H	lealth Initiative		\$	1,950,000			\$	1,950,000	
		Total I	Health				·		\$	15,887,750	
	Learning										
		Quality	y Preschool Initiative		\$	14,377,277			\$	14,377,277	
		Mi Esc	cuelita		\$	653,160			\$	653,160	
		YMCA	-CRS		\$	170,977			\$	170,977	
		Total I	Learning						\$	15,201,414	
	Family										
		Target	ted Home Visits		\$	5,000,000			\$	5,000,000	
		Materr	nity Shelter		\$	125,000			\$	125,000	
		Parent	t Education & Family En	gagement	\$	-	\$	275,000	\$	275,000	
		Total I	Family						\$	5,400,000	
	Community										
		Inform	ation & Referral		\$	300,000			\$	300,000	
		Parent	t & Public Education		\$	-	\$	515,000	\$	515,000	
		Comm	unity Projects		\$	-	\$	165,000	\$	165,000	
		Total (	Community				<del>(</del>		\$	980,000	
1		Total	Contributions to Com	munity Projects	.s	36 514 164	\$	955,000	\$	37,469,164	