## First 5 Commission of San Diego

## Comparative Statement of Revenues and Expenditures Includes 2nd Quarter FY 2016-17 Budget Projections

| 1        |   |                                    | •                        | ement of Reven               |                      | •                       |                                    | Item 5-2                            |
|----------|---|------------------------------------|--------------------------|------------------------------|----------------------|-------------------------|------------------------------------|-------------------------------------|
| ,        | ** PER ORACLE ** NON GAAP ** (for management purposes only) |                                    |                          |                              |                      |                         |                                    |                                     |
|          |   | for the period End                 | ding December 31, 201    | 16 with Comparative To       | tals for the P       | eriod Ending December   | 31, 2015                           |                                     |
|          |   | Budget                             | FY 16-17<br>Expenses YTD | Variance over /              | Budget<br>Spent/     | FY 15-16                |                                    | Projected 2nd Qtr<br>over / (under) |
|          |   | Budget                             |                          | (under) budget               | Committed            | Expenses YTD            | Total 2nd QTR                      | actual                              |
|          | Description   | FY 16-17                           | Thru Dec 31, 2016        |                              | %                    | Thru Dec 31, 2015       | Projection                         |                                     |
|          | <b>Operating Expens</b>                                     | ses                                |                          |                              |                      |                         |                                    |                                     |
|          | Salaries & Benefits   | 2,341,702                          | \$ 801,692               | \$ (1,540,010)               | 34.2%                | \$ 1,110,585            | 2,062,633                          | \$ (279,069)                        |
|          | HHSA Burden (18%)   | 421,506                            | 175,981                  | (245,525)                    | 41.8%                | 211,540                 | 371,274                            | \$ (50,232)                         |
|          | Total Labor   | 2,763,208                          | 977,673                  | (1,785,535)                  | 35.4%                | 1,322,125               | 2,433,907                          | \$ (329,301)                        |
|          |   |                                    |                          |                              |                      |                         |                                    |                                     |
|          | Services & Supplies Temporary contracted help               | 10,000                             | 1,052                    | Available<br>(8,948)         | 10.5%                | 0                       | 1,052                              | (8,948)                             |
|          | Other Communications  | 1,320                              | 539                      | (781)                        | 40.8%                | 528                     | 1,294                              | (26)                                |
| 1 3      | Cellular Phone Use  | 3,875                              | 1,887                    | (1,988)                      | 48.7%                | 1,498                   | 3,774                              | (101)                               |
|          | Insurance   | 9,921                              | 9,649                    | (272)                        | 97.3%                | 9,460                   | 9,649                              | (272)                               |
| 2 0      | Vehicle Lease First Aid Supplies                            | 400<br>150                         |                          | (150)                        | 0.0%                 | - 11                    | 400<br>150                         | -                                   |
| 3 1      | Memberships   | 63,547                             | 61,867                   | (1,680)                      | 97.4%                | 47,457                  | 61,867                             | (1,680)                             |
| 1 1      | Office Expense  | 18,000                             | 3,902                    | (14,098)                     | 21.7%                | 4,587                   | 16,082                             | (1,918)                             |
| 2 1      | Printing Postage  | 1,000<br>3,000                     | 71<br>412                | (929)<br>(2,588)             | 7.1%<br>13.7%        | 589                     | 952<br>824                         | (48)<br>(2,176)                     |
| 2 1      | County Counsel (COSD)                                       | 15,000                             | 2,237                    | (12,763)                     | 14.9%                | 3,476                   | 10,000                             | (5,000)                             |
| 3 4      | Specialized Services Contracts                              | 40,000                             | 19,096                   | (20,904)                     | 47.7%                | 34,390                  | 34,096                             | (5,904)                             |
| 3 3      | Copy Equipment Rental                                       | 16,790                             | 4,696                    | (12,094)                     | 28.0%                | 7,300                   | 16,790                             | -                                   |
| 3 +      | Rents & Leases - Structures  Special Departmental Expense   | 357,794<br>10,000                  | 177,673<br>10,000        | (180,121)                    | 49.7%                | 174,391                 | 357,794<br>10,000                  | -                                   |
| 1 0      | Books and Subscriptions                                     | 1,000                              | 632                      | (368)                        | 63.2%                | 565                     | 873                                | (127)                               |
| 1 1      | Minor Equipment   | 2,500                              | -                        | (2,500)                      | 0.0%                 | -                       | 1,250                              | (1,250)                             |
| 1 1      | Out of County Travel/Transp/Lodging                         | 27,625                             | 7,230<br>477             | (20,395)                     | 26.2%                | 6,592                   | 14,368                             | (13,257)                            |
| 1 1      | In-County Training / Registration Staff Mileage             | 6,500<br>8,000                     | 3,591                    | (6,023)<br>(4,409)           | 7.3%<br>44.9%        | 2,857<br>3,919          | 2,156<br>8,182                     | (4,344)<br>182                      |
| 7 1      | Training / Registration                                     | 4,060                              | 3,519                    | (541)                        | 86.7%                | 3,530                   | 3,519                              | (541)                               |
| 7 4      | Purchasing & Contracting (COSD)                             | 10,000                             | -                        | (10,000)                     | 0.0%                 | -                       | -                                  | (10,000)                            |
|          | Facilities Mgmt. (COSD)  Network Services (IT Contract)     | 7,263<br>49,343                    | 19,323                   | (7,263)<br>(30,020)          | 0.0%<br>39.2%        | 226                     | 7,263<br>46,375                    | (2,968)                             |
| 1 +      | Data Center Services (IT Contract)                          | 2,794                              | 1,090                    | (1,704)                      | 39.0%                | 1,240                   | 2,616                              | (178)                               |
| , .      | Desktop Computing (IT Contract)                             | 33,310                             | 14,790                   | (18,520)                     | 44.4%                | 14,461                  | 35,496                             | 2,186                               |
| 1 1      | Catalog Items (IT Contract)                                 | 2,400                              | 557                      | (1,843)                      | 23.2%                | 1,412                   | 1,837                              | (563)                               |
| * 1      | Total Services & Supplies                                   | \$ 705,592                         | \$ 344,290               | \$ (360,902)                 | 48.8%                | \$ 338,769              | \$ 648,659                         | \$ (56,933)                         |
|          |   | ,                                  |                          |                              |                      |                         |                                    |                                     |
|          |   |                                    |                          |                              |                      |                         |                                    |                                     |
| 4 3      | Evaluation Services   | \$ 878,770                         | \$ 266,088               | \$ (612,682)                 | 30.3%                | \$ 291,432              | \$ 879,910                         | \$ 1,140                            |
| * *      |   |                                    |                          |                              |                      |                         |                                    |                                     |
|          | Total Operating   |                                    |                          |                              |                      |                         |                                    |                                     |
|          | Expenses  |                                    |                          |                              |                      |                         |                                    |                                     |
| 1 2      | (rows 12, 43 & 48)  | \$ 4,347,570                       | \$ 1,588,051             | \$ (2,759,119)               | 36.5%                | \$ 1,952,326            | \$ 3,962,476                       | \$ (385,094)                        |
|          |   |                                    |                          |                              |                      |                         |                                    |                                     |
|          | Contributions to  | *                                  |                          |                              |                      |                         |                                    |                                     |
|          | Community Projects  | \$ 40,268,228                      | \$ 11,095,290            | \$ (29,172,938)              | 27.6%                | \$ 8,766,135            | \$ 40,223,794                      | (44,434)                            |
|          |   |                                    |                          |                              |                      |                         |                                    |                                     |
| * *      |   | Budget                             | Spent YTD                | Balance                      | %                    |                         |                                    |                                     |
|          | TOTAL OPERATING & CONTRIBUTIONS                             |                                    |                          |                              |                      |                         |                                    |                                     |
|          | EXPENSE   | *                                  |                          |                              |                      |                         |                                    |                                     |
|          | (rows 53 & 57)  |                                    | \$ 12,683,341            | \$ (31,932,457)              | 28.4%                | \$ 10,718,461           | \$ 44,186,270                      | \$ (429,528)                        |
|          |   |                                    |                          |                              |                      |                         | Projected                          |                                     |
|          |   |                                    |                          |                              |                      |                         | ADMIN. RATE:                       |                                     |
|          | _   |                                    |                          |                              |                      |                         | 6.91%                              |                                     |
| * 1      | Revenue   |                                    |                          |                              |                      |                         |                                    |                                     |
| 4 3      |   |                                    |                          |                              | %                    | Received as of          | Total 2nd QTR Budget               | Projected 2nd Qtr                   |
| * *      | REVENUE   | Budget                             | Received YTD             | (Short) / over budget        | Received             | Dec 31, 2015            | Projection                         | (short) / over actual               |
|          | Prop 10  First 5 - Child Signature Program                  | \$ 28,391,700<br>1,677,300         | 10,557,261<br>1,677,313  | (17,834,439)<br>13           | 37.2%<br>100.0%      | 10,133,171<br>3,454,625 | 28,972,669<br>1,677,313            | 580,969<br>13                       |
| 4 1      | IMPACT Grant  | 1,381,134                          | 47,840                   | (1,333,294)                  | 3.5%                 | 5,454,025               | 1,747,154                          | 366,020                             |
| * *      | IMPACT Hub Grant  | 377,277                            | -                        | (377,277)                    | 0.0%                 | -                       | 380,477                            | 3,200                               |
| 1 *      | Operating Transfer In  SUB-TOTAL REVENUE                    | 12,788,387<br><b>\$ 44,615,798</b> | \$ 12,282,413            | (12,788,387)<br>(32,333,385) | 0.0%<br><b>27.5%</b> | \$ 13,587,796           | 12,788,387<br><b>\$ 45,565,999</b> | \$ 950,201                          |
| 1 1      | Interest Income (Net)                                       | 484,300                            | 207,500                  | (32,333,385)                 | 42.8%                | 182,427                 | <b>7</b> 69,148                    | 284,848                             |
| $\dashv$ |   | 12 1,000                           |                          | (=: 2,000)                   | 070                  | ,                       | . 35, 0                            |                                     |
|          | TOTAL REVENUE   | \$ 45,100,098                      | \$ 12,489,913            | \$ (32,610,185)              | 27.7%                | \$ 13,770,223           | \$ 46,335,148                      | \$ 1,235,050                        |
| 1 1      | h.h. 0.00/ A . 45 5   | 0/ Com 250/ C : :                  | 22 20/ No                | Dog: 500/                    | 00/ =-1 =-           | 2.60/ \$40-:: 750/ 4    | 92 20/ May: 04 20/                 | un: 1009/                           |
| 2 1      | July: 8.3% Aug: 16.6  | % Sep: 25% Oct: \$                 | 33.3% Nov: 41.6%         | Dec: 50% Jan: 58.3           | 3% Feb: 66           | 6.6% Mar: 75% Apr:      | 83.3% May: 91.6% Ju                | un: 100%                            |